



NEWS RELEASE

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Down Payment Resource Announces Joshua Smith as HFA Relationship Manager

Atlanta, GA, May 15, 2019 – Atlanta-based Down Payment Resource (DPR), the nation's leader in providing homebuyers and professionals with information on down payment assistance programs, today announced the addition of Joshua Smith as HFA Relationship Manager. Smith will be responsible for enhancing DPR's relationships with Housing Finance Agencies (HFAs) and other affordable housing program providers.



Smith has more than 15 years experience in mortgage lending, with a focus on managing and implementing affordable lending and bond programs. Most recently, Smith was the Bond Programs Manager for Guild Mortgage where he oversaw its housing program strategy and affordable housing partnerships. He also collaborated with industry groups to provide expertise on current affordable housing initiatives.

"I'm very pleased to welcome Joshua Smith to our talented team. His passion and expertise in affordable homeownership and technology brings tremendous value to the HFAs and program administrators we serve, as well as our business partners," said Rob Chrane, CEO of Down Payment Resource.

Over the past 11 years, Down Payment Resource has become the industry authority for the most current information about affordable lending programs. Its solutions automate the process of matching buyers and properties to available programs, improve lender participation and increase consumer awareness.

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The company tracks the unique characteristics of approximately 2,500 programs, helping more lenders overcome uncertainty about eligibility requirements, repayment terms, benefits and funding status. Down Payment Resource was recognized as one of the industry's most innovative technology companies by HousingWire TECH100™ and Inman News as "Most Innovative New Technology."

About Down Payment Resource

Down Payment Resource (DPR) creates opportunity for homebuyers, REALTORS® and lenders by uncovering programs that get people into homes. The company tracks more than 2,500 homebuyer programs through its housing finance agency partners. DPR has been recognized by Inman News as "Most Innovative New Technology" and the HousingWire Tech100™. DPR is licensed to Multiple Listing Services, Realtor Associations, lenders and housing counselors across the country. For more information, please visit DownPaymentResource.com and on Twitter at [@DwnPmtResource](https://twitter.com/DwnPmtResource).

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