

HOMEBUYER ASSISTANCE PROGRAM TYPES



74% DOWN PAYMENT & **CLOSING COST ASSISTANCE**

80% of DPA programs have deferred payments

53% are forgivable loans

51% are forgivable loans with deferred payments

Grants: Gifts which do not have to be repaid

Second Mortgages: Very low or 0% interest loans that may be deferred or incrementally forgiven over time

Combined First Mortgage & Down Payment

Programs: Down payment assistance programs combined with 1st mortgages that have favorable interest rates

14% ADDITIONAL PROGRAMS

Matched savings programs, Housing Choice Vouchers (HCV) and other programs

9% FIRST MORTGAGE LOANS Below-market interest rates,

lower or no mortgage insurance, or 100% financing

3% MORTGAGE CREDI **CERTIFICATES (MCCs)**

Provide up to \$2,000 in annual tax credits for the life of the loan

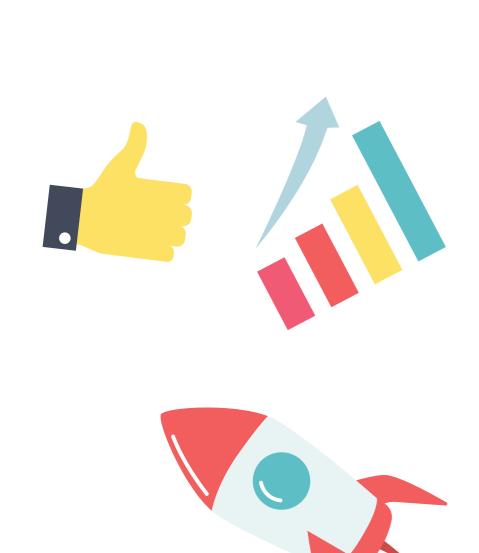
RECORD PROGRAM **GROWTH EXPANDS ACCESS**

new programs launched in Q3, a 3% quarterly increase

2,624 homebuyer

> assistance programs now available nationwide an all-time high

program providers, including new agencies added this quarter



OPTIONS FOR BUYERS 80% of programs apply to new construction purchases

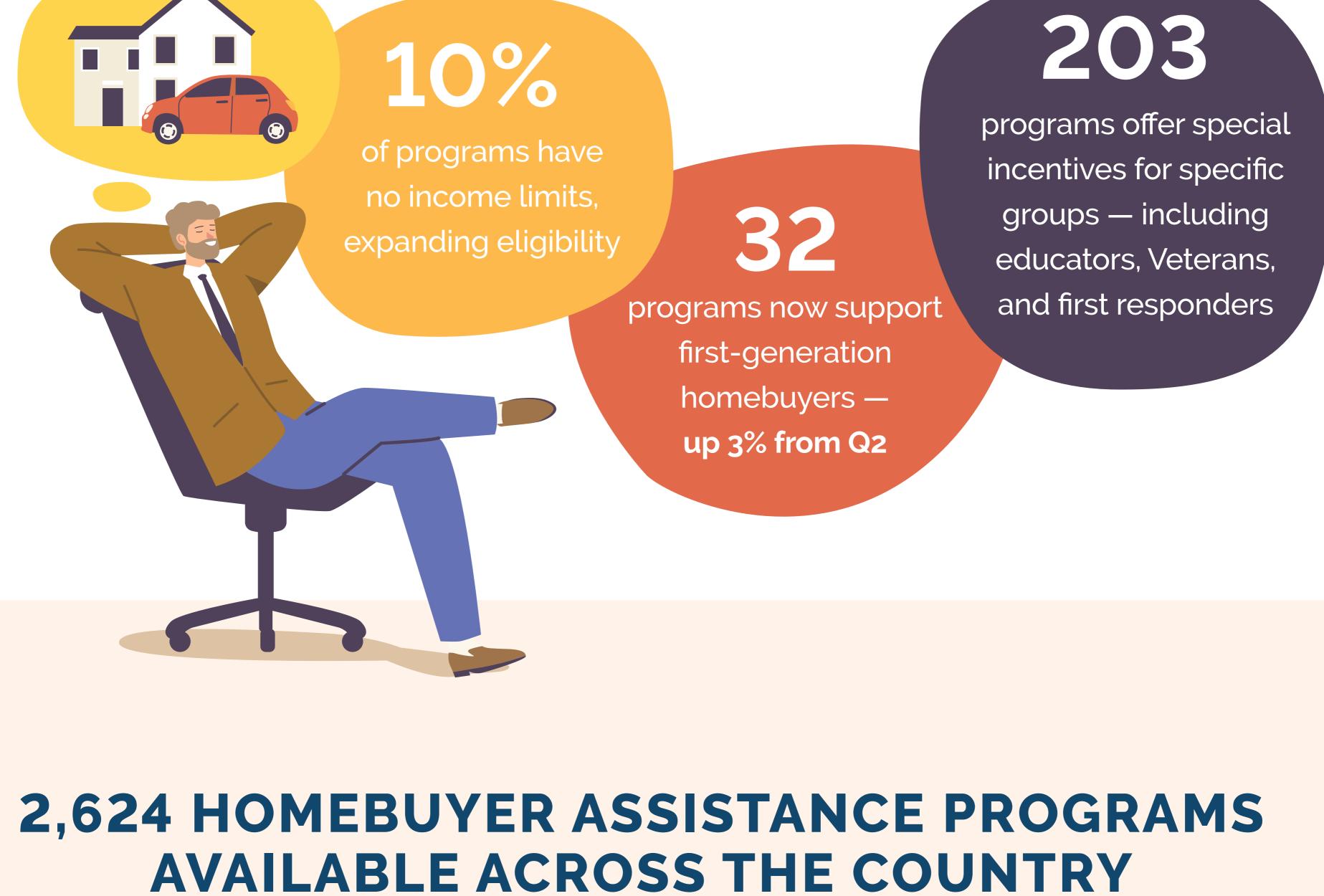
Programs that support manufactured housing grew 5%, now totaling 1,052

909 programs support multi-family properties,

up 6% — including 606 for three-unit and 578 for four-unit homes



MORE PATHWAYS TO AFFORDABILITY



5. Colorado-92 1. California-348

States with the Most Programs, Ranked in Order:

