



## The Down Payment Resource DPA Directory

### Key Benefits for Your Organization:

- **Comprehensive Program Access:** Instant access to all local, state, and national DPA programs in your organizations footprint, including grants, bonds, TBA, MCC programs, and more — all updated monthly by Down Payment Resource.
- **Streamlined Compliance and Oversight:** Easily track and manage company-approved programs with custom corporate overlays (e.g., FICO requirements, property eligibility), and ensure compliance across your entire lending team, reducing risk and errors.
- **Time-Saving Automation:** Eliminate manual spreadsheet tracking, and save time previously spent on internet searches, redundant phone calls, and individual program updates.
- **Advanced Search and Filtering:** Quickly filter DPA programs by geography, provider, funding status, property type, and other key criteria to find exactly what you need.
- **Easy Data Export:** Export filtered program lists and details into Excel for customization, reporting, and sharing with sales, risk, product, and leadership teams.
- **Seamless Internal Integration:** Make overlays and approved program info visible across internal platforms (Loan Officer and Underwriter Portals, if licensed).
- **Increased Sales and Market Reach:** Spend more time on business development and borrower engagement by expanding your product offerings.

### Marketing Content:

*Introducing Your New Secret Weapon: The DPA Directory*

**Staying Competitive Means Staying Ahead:** Managing down payment assistance (DPA) programs across multiple states, communities, and markets has become more complex — and more critical — than ever.

To help you drive faster decisions, simplify compliance, and expand our reach, we're excited to introduce the Down Payment Resource® DPA Directory: A single, searchable source giving you instant access to the nation's largest, most up-to-date library of DPA programs.

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### What This Means for You:

**Full Visibility into All Available Programs:** Local, state, and Federal DPAs — including grants, bonds, TBA, MCC programs, and more — all monitored and updated monthly by Down Payment Resource.

**Customization for Our Approved Programs:** Highlight company-approved programs, apply corporate overlays (such as FICO and property eligibility), and link to internal resources — all in one place.

**Smarter, Faster Decision-Making:** Search and filter by geography, provider, funding status, property type, and more to quickly find programs that align with our strategy.

**DPA Data at Your Fingertips:** Export program details directly into Excel — ready for analysis, reporting, product development, or risk review.

**Integration Across Teams:** Our overlays and program information are visible across systems (including the Loan Officer and Underwriter Portals), helping everyone stay aligned and compliant.

### Why It Matters:

- Eliminate the inefficiency of maintaining outdated spreadsheets and making endless phone calls.
- Support our CRA and Community Lending goals with faster identification of eligible programs.
- Fuel innovation in product strategy with more options for borrowers.
- Drive greater business growth by offering more pathways to homeownership.

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### Who It Helps:

- Capital Markets
- Secondary Marketing
- Product Development
- Credit Risk
- Neighborhood Lending and CRA Officers

**Let's Make It Easier to Help More Borrowers.** The DPA Directory is now part of our toolkit — a smarter, faster, and more strategic way to manage DPA programs. Spend less time chasing program details — and more time building success.

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