

The Down Payment Resource Encompass[®] LOS Integration

Key Benefits for Your Organization:

- **For Loan Officers**

- Alerts: When borrower data meets DPA criteria, alerts appear automatically in Encompass—no additional searches required.
- Smart Matching: Uses loan data (e.g., address, income, household size, military status) to identify relevant DPA programs.
- More Leads, Better Conversations: Generate more complete DPA matches by entering optional demographic data—turn "maybe" into "yes" with tailored assistance programs.
- Stay in Flow: Review, select, and apply DPA programs directly from Additional Services—no toggling between systems.

- **For Underwriters**

- Advanced Views: Access enriched program detail views, including company-specific overlays and underwriting notes.
- One-Click Condition Import: Automatically import underwriting conditions into the eFolder, saving time and reducing errors.
- Real-Time Data Sync: Program eligibility is re-validated with each file save—stay current as borrower information evolves.

- **For Admins & Ops Leaders**

- Fast Onboarding: Fully implemented in one day with the help of your Encompass admin.
- Control & Customization: Enable or disable condition imports, customize fields, and manage access by persona.
- Data-Driven Insights: Custom field mapping enables tracking of DPA utilization across loans and programs.

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Feature	Benefit
DPA Alerts	Proactively notify users of eligible programs or changes to availability. Conditions Import.
Conditions Import	Instantly apply up-to-date, program-specific underwriting requirements. Persona-Specific Interfaces.
Persona-Specific Interfaces	Tailored UI and access for LOs, UWs, and Admins.
Continuous Monitoring	Syncs with saved loan data to ensure accurate eligibility.
Custom Notes & Overlays	Equip your team with lender-specific guidance inside Encompass.



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Marketing Content:

Match More Borrowers with Down Payment Assistance—Directly Within Encompass®

Homebuyer assistance is no longer a niche offering—it's a competitive advantage. With Down Payment Resource's Encompass integration, you're equipped to:

- Instantly identify down payment assistance (DPA) programs
- Serve more first-time and underserved buyers
- Accelerate your workflow without switching tools

What Makes This Integration Powerful

- Alerts notify you of available assistance—so you never miss an opportunity
- DPR monitors your loan data continuously to ensure program eligibility stays current
- Works only with company-approved DPA programs
- Program matches update automatically as loan data changes
- DPA utilization can be tracked with a unique program ID field

The Results?

- Faster originations
- More eligible buyers
- Streamlined operations
- Expanded access to homeownership

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